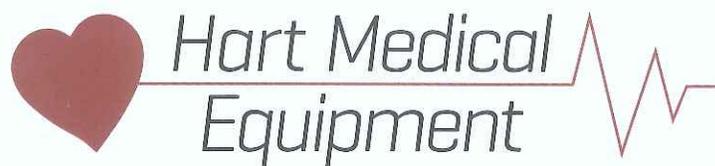




## Oxygen Supplies & Equipment

Qualifying Guidelines • Testing Information  
Stationary Systems • Portable/Ambulatory Systems  
Flow Rate Chart • Tank Sizes



# Oxygen Qualifying Guidelines

Diagnosis of conditions that may significantly impact respiratory status and require supplemental oxygen therapy (this list is not all inclusive):

Chronic Obstructive Pulmonary Disease (COPD)	Diffuse Interstitial Lung Disease	Cystic Fibrosis	Bronchitis
Bronchiectasis	Widespread Pulmonary Neoplasm	Pulmonary Hypertension	Bronchiolitis
Erythrocytosis	Pneumonia	Asthma	Recurrent Congestive Heart Failure due to Chronic Cor Pulmonale

Medicare and most insurance policies will cover stationary home oxygen and associated equipment and accessories when the following medical necessity criteria are met.

Presence of ANY of the following findings and laboratory results (performed on room air unless medically contraindicated):

- > Oxygen saturation  $\leq 88\%$  at rest or arterial PaO<sub>2</sub>  $\leq 55$  mm Hg
- > Arterial PaO<sub>2</sub>  $\leq 55$  mm Hg or oxygen saturation  $\leq 88\%$  for at least five minutes taken during sleep for a patient who demonstrates an arterial PaO<sub>2</sub>  $\geq 56$  mm Hg or oxygen saturation  $\geq 89\%$  while awake
- > Arterial PaO<sub>2</sub>  $\leq 55$  mm Hg or oxygen saturation  $\leq 88\%$  during exercise for a patient who demonstrates arterial PaO<sub>2</sub>  $\geq 56$  mm Hg or oxygen saturation  $\geq 89\%$  during the day at rest (when documented that oxygen improves hypoxemia during exercise). This test must be performed in a lab setting.
- > Arterial PaO<sub>2</sub> of 56-59 mm Hg or blood oxygen saturation of 89% at rest, during sleep for at least five minutes, or during exercise (as described in preceding bullet) and ONE of the following:
  - Dependent edema suggesting congestive heart failure
  - Pulmonary hypertension, chronic cor pulmonale, or congestive heart failure with hypoxemia
  - Erythrocythemia with hematocrit  $> 56\%$
  - Overnight Oximetry Testing

## Overnight Oximetry Testing

For patients who do not qualify for 24-hour oxygen use, but who might be desaturating at night, we provide overnight oximetry testing. Please write: "Overnight Oximetry Testing, Diagnosis: Nocturnal Hypoxemia."

## Oxygen with PAP Devices

For beneficiaries with OSA a qualifying oxygen saturation test may only occur during a titration polysomnographic study, either split-night or stand-alone.

## Oxygen Testing Information

**This information must be in the patient record as well:**

1. \_\_\_\_\_% Room Air Oximetry:  Done at rest  During sleep  Exercise in lab setting (if O<sub>2</sub> Sat is normal at rest)  
(Medicare Requirement is Oximetry  $\leq 88\%$ )
2. If with exercise in lab setting, these three tests are required by Medicare:  
\_\_\_\_\_ % At rest (Showing Normal Saturation)  
\_\_\_\_\_ % With exercise (No Oxygen, showing desaturation)  
\_\_\_\_\_ % With exercise (On Oxygen, showing improvement) \_\_\_\_\_ Oxygen LPM with activity
3. Only if greater than 4 LPM is prescribed; enter results of most recent test taken on 4 LPM.  
\_\_\_\_\_ % Oxygen saturation level

Date test completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ above. Note: all tests must be done within the same time frame.

Facility name where testing performed: \_\_\_\_\_

This information is provided courtesy of Hart Medical Equipment. Please refer to Medicare or other insurance carriers documentation for complete information concerning the guidelines for oxygen coverage determinations.

# Oxygen Systems We Provide

## Stationary Systems

- > Oxygen Concentrators
- > Oxygen Gas Cylinders
- > Liquid Oxygen
- > Oxygen with PAP devices

## Portable/Ambulatory Systems

- > Transfilling Oxygen Concentrators
- > Small Gas Cylinders with Conservers
- > Portable Liquid Oxygen
- > Home Fill Systems
- > Portable Oxygen Concentrators
- > O<sub>2</sub> Rolling Carts, Carrying Totes, Backpacks

## Is a Portable Oxygen Concentrator Appropriate For My Patient?

- > Hart Medical Equipment oxygen patients will be contacted by one of our qualified staff members to help determine the best oxygen system to meet their lifestyle and to minimize weight and maximize portable time.
- > In order to ensure patients maintain proper oxygen saturation, they should initially be tested with oximetry while using an oxygen conserving device to ensure pulse dose toleration. We can perform this service with a physician's order.
- > Please include on all portable concentrator scripts, "Test for conserving device to maintain SpO<sub>2</sub> ≥ 90% via oximetry."

Portable Concentrators	Compact Portable Concentrators
<ul style="list-style-type: none"> <li>4.5 - 5.75 hours @ pulse setting 2</li> <li>2.6 hours @ 2.0 LPM</li> <li>1.5 hours @ 3.0 LPM</li> </ul>	<ul style="list-style-type: none"> <li>2.5 hours @ pulse setting 2</li> </ul>
<ul style="list-style-type: none"> <li>16.5" tall x 11" wide x 8" deep</li> <li>20.2" tall x 10.9" wide x 8" deep</li> <li>Continuous or pulse mode</li> </ul>	<ul style="list-style-type: none"> <li>10" tall x 7" wide x 4" deep</li> <li>No continuous mode</li> <li>Pulse dose only</li> </ul>
<ul style="list-style-type: none"> <li>1-3 in ½ liter increments continuous</li> <li>1-5 increments pulse mode</li> <li>Can hook to PAP device</li> <li>3 LPM max capacity</li> <li>O<sub>2</sub> sensor</li> <li>Device: 16.4 - 16.7 lbs · with battery: 19.9 lbs</li> </ul>	<ul style="list-style-type: none"> <li>900 ML per minute max capacity</li> <li>Cannot hook to PAP device</li> <li>No O<sub>2</sub> sensor</li> <li>6 lbs: 7.2 lbs with supplemental battery</li> </ul>
	

# Common Oxygen Scripts

## Daily O<sub>2</sub>

R\_\_\_\_\_

Dr. John Jones NPI: 123456789

Patient Name: Betty Smith

Concentrator via nasal cannula and cylinders for portability and oxygen content refills

2 lpm 8-24 hours daily

88% SpO<sub>2</sub> room air at rest  
(must be 88% or less)

Length of need: 99 months (lifetime)

Diagnosis: COPD (pulmonary diagnosis)

Physician Signature: Dr. John Jones Date: 6-24-14

## Sleep O<sub>2</sub>

R\_\_\_\_\_

Concentrator via Nasal Cannula

2 lpm 4-12 hours sleep

88% SpO<sub>2</sub> room air sleeping  
(must be 88% or less)

## Testing and Conserving Device

R\_\_\_\_\_

Test for conserving device  
to maintain SpO<sub>2</sub>  $\geq$  90%  
via oximetry

Dispense conserving device  
if appropriate



## Oxygen Flow Rate Chart

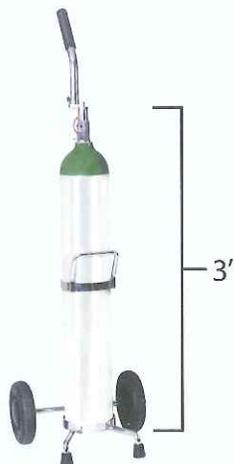
Orders should be called in during business hours. Tank delivery will be done on your next delivery day. Delivery days are established during initial setup.

Tank Size	1 lpm	2 lpm	3 lpm	4 lpm
C Tank	2½ hrs.	1¾ hrs.	1¼ hrs.	¾ hrs.
D Tank	6¾ hrs.	3½ hrs.	2¼ hrs.	1¾ hrs.
E Tank	7 hrs.	4 hrs.	3 hrs.	2½ hrs.
S (Back Up)	54 hrs.	27 hrs.	18 hrs.	13 hrs.
H (Back Up)	116 hrs.	58 hrs.	38 hrs.	28 hrs.

All times are approximate

## Oxygen Tank Sizes

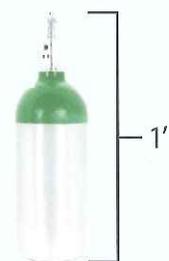
"E" Elephant



"D" Dog



"C" Cat



## Hart Medical Equipment Showroom Locations

### Bay City

Medical Mall East  
1454 W Center Ave, Ste 3  
Essexville, MI 48732  
tel: (989) 316 7280  
fax: (989) 895 4501  
M-F 9:00 AM - 5:00 PM

### Bay City

In McLaren-Bay Region Hospital  
1900 Columbus Ave, Rm 1142  
Bay City, MI 48708  
tel: (989) 894 9579  
fax: (989) 891 8171  
M-F 8:00 AM - 4:30 PM

### Clarkston

5701 Bow Pointe Dr, Ste 105  
Clarkston, MI 48346  
tel: (248) 241 9290  
fax: (248) 922 6855  
M-F 8:30 AM - 5:00 PM

### Clinton Township

In Henry Ford Macomb Hospital  
16151 19 Mile Rd, Ste 105  
Clinton Township, MI 48038  
tel: (586) 859 4042  
fax: (586) 203 1041  
M-F 8:30 AM - 5:00 PM

### Dearborn

19401 Hubbard Dr, Ste 100  
Dearborn, MI 48126  
tel: (313) 778 7055  
fax: (313) 982 4474  
M-F 8:30 AM - 5:00 PM

### Detroit

In Henry Ford Hospital  
2799 W Grand Blvd, WP-1102A  
Detroit, MI 48202  
tel: (313) 264 6003  
fax: (313) 916 2923  
M-F 8:30 AM - 5:00 PM  
Sat 9:00 AM - Noon

### Detroit

7800 W Outer Dr, Ste 155  
Detroit, MI 48235  
tel: (313) 778 7048  
fax: (313) 543 6725  
M-F 8:30 AM - 5:00 PM

### Flint

2316 S Ballenger Hwy, Ste L  
Flint, MI 48503  
tel: (810) 406 4444  
M-F 9:00 AM - 5:00 PM

### Flint

In McLaren-Flint Hospital  
401 S Ballenger Hwy, Ste A  
Flint, MI 48532  
tel: (810) 406 4502  
fax: (810) 342 2882  
M-F 9:00 AM - 5:00 PM  
Sat 10:00 AM - 2:00 PM

### Grand Blanc

In Genesys Regional Medical Center  
1432 Genesys Parkway  
Grand Blanc, MI 48439  
tel: (810) 866 9435  
fax: (810) 606 6062  
M-F 9:00 AM - 5:00 PM

### Grand Blanc

3033 E Grand Blanc Rd  
Grand Blanc, MI 48439  
tel: (810) 953 0760  
fax: (810) 953 0833  
M-F 9:00 AM - 5:00 PM

### Grand Blanc

Hart Respiratory Care Center  
8220 S Saginaw St, Ste 1000  
Grand Blanc, MI 48439  
tel: (810) 694 4391  
fax: (810) 694 4674  
M-F 9:00 AM - 5:00 PM

### Grand Blanc - Central Intake

Intake Department; Non-showroom  
tel: (888) 606 8778  
fax: (810) 606 6282

### Grosse Pointe Farms

159 Kercheval Ave, Ste A  
Grosse Pointe Farms, MI 48236  
tel: (313) 203 3012  
fax: (313) 640 2456  
M-F 8:30 AM - 5:00 PM  
Closed for Lunch 1:00 PM - 2:00 PM

### Lansing

6250 S Cedar St, Ste 17  
Lansing, MI 48911  
tel: (517) 489 5350  
fax: (517) 346 4770  
M-F 9:00 AM - 5:00 PM

### Lansing

In McLaren-Greater Lansing Hospital  
401 W Greenlawn Ave, Ste A  
Lansing, MI 48910  
tel: (517) 993 0200  
fax: (517) 975 6685  
M-F 9:00 AM - 5:00 PM

### Lapeer

1254 N Main St  
Lapeer, MI 48446  
tel: (810) 882 6032  
fax: (810) 664 0661  
M-F 9:00 AM - 5:00 PM

### Livonia

29200 Schoolcraft Rd, Ste H  
Livonia, MI 48150  
tel: (734) 853 5639  
fax: (734) 523 8634  
M-F 8:30 AM - 5:00 PM  
Closed for Lunch Noon - 1:00 PM

### Port Huron

2025 Holland Ave  
Port Huron, MI 48060  
tel: (810) 982 0700  
fax: (810) 982 0126  
M-F 9:00 AM - 5:00 PM

### Port Huron

In McLaren-Port Huron Hospital  
1221 Pine Grove Ave, Ste A  
Port Huron, MI 48060  
tel: (810) 982 7631  
fax: (810) 982 0126  
M-F 9:00 AM - 5:00 PM

### Mt Clemens

In McLaren-Macomb Hospital  
1000 Harrington Blvd, Ste 106-A  
Mt Clemens, MI 48043  
tel: (586) 840 0160  
fax: (586) 493 3471  
M-F 8:00 AM - 5:00 PM

### Southfield - South Intake

Intake Dept; Non-showroom  
tel: (888) 606 8778  
fax: (248) 353 4260

### Sterling Heights

14500 Hall Rd  
Sterling Heights, MI 48313  
tel: (586) 843 2202  
fax: (586) 247 3766  
M-F 8:30 AM - 5:00 PM  
Closed for Lunch 12:30 PM - 1:30 PM

### Walled Lake / Commerce

39630 14 Mile Rd  
Walled Lake, MI 48390  
tel: (248) 960 2102  
fax: (248) 960 3194  
M-F 9:00 AM - 6:00 PM

### West Bloomfield

In Henry Ford W Bloomfield Hospital  
6777 W Maple Rd, Room 60-01  
West Bloomfield, MI 48322  
tel: (248) 862 7214  
fax: (248) 661 7936  
M-F 8:30 AM - 5:00 PM

### Woodhaven

23400 Allen Rd  
Woodhaven, MI 48183  
tel: (734) 676 3813  
fax: (734) 676 4094  
M-F 10:00 AM - 7:00 PM  
Sat 10:00 AM - 4:00 PM

### Wyandotte

In Henry Ford Wyandotte Hospital  
2333 Biddle Ave  
Wyandotte, MI 48192  
tel: (734) 258 1497  
fax: (734) 246 8799  
M-F 8:30 AM - 5:00 PM

(888) 606 8778

[www.hartmedical.org](http://www.hartmedical.org)



## Hart Medical Equipment Participating Insurance Plans

- AARP - United Health Care
- Aetna
- ASR- Physicians Care, TriCare, Real Health
- Blue Care Network (Northwood)
- BCN Advantage
- Blue Cross and Blue Shield
  - > MPSERS
  - > State of Michigan-STOMI
  - > Chrysler
  - > Ford
  - > General Motors
  - > MESSA
  - > Blue Choice
  - > Community Blue
- Cofinity (PPO)
- HAP
  - > HAP
  - > HAP Senior +
  - > HAP Preferred
  - > HAP Alliance Health and Life
- Health Plus Commercial
- McLaren Health Commercial
- McLaren Health Advantage
- Medicare (including Medicare HMOs)
- Medicaid of Michigan
- Medicaid HMOs
  - > BlueCaid
  - > Care Choices
  - > Healthy MI Plan
  - > McLaren Health Plan
  - > Meridian Health Plan of MI
  - > Midwest
  - > Molina
  - > Priority Health MCD
- NGS American (Northern Group Services)
- Priority Health (HMO)
- Smart Health
- Teamsters (Type B & C Coverage)
- Tricare North (not all Tricare)
- Most workers compensation insurances
- Most auto insurances (e.g. AAA, Citizens, State Farm, etc.)

For all other insurances not listed, please call us. If Hart Medical Equipment is not a preferred provider, we will be happy to locate one for you.

(888) 606 8778  
[www.hartmedical.org](http://www.hartmedical.org)

# How to Place Orders with Hart Medical Equipment

## DME Orders M-F 8:30 a.m. - 5:00 p.m.

Please fax physician signed DME orders to: **Fax: 248-353-4260** Phone: 888-606-8778

## DME Orders After Hours

1. Please **call orders** into After Hours Call Center: **888-606-8778**. *Faxes are **not** attended after hours.*
2. Please **also fax** physician signed orders to Fax: 248-353-4260. *Our CSRs will follow up with the paperwork the next business day.*

## Need Script Pads and Fax Cover Sheets

We're happy to provide script pads and fax cover sheets at no charge.

## Insurances

Please refer to Hart Medical Equipment's Participating Insurance Plans list.

## Medicare Orders

Please provide Progress/Chart Notes along with a Detailed Written Order according to Medicare guidelines. Please refer to CMS Dear Physician Letter for details. All Medicare scripts must include the Physician NPI number.

## Face to Face

Unlike Homecare and Hospice Face to Face form(s), please note that Medicare defines **DME Face to Face** as a **Progress/Chart Note** within the patient medical record.

## Questions

Thank you for entrusting us with your patients. Our goal is to make sure you and your patients receive the very best customer service. If there's any way that we can make your job easier, please call us at 888-606-8778. We are eager to help.

Thank you for choosing Hart Medical Equipment.



[www.hartmedical.org](http://www.hartmedical.org)

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